

Vision & Strategy

- Vision-to-strategy planning
- Strategy breakdown by function
- Agile strategy
 - Total cost-to-serve assessments
 - Business analytics
 - Rapid competitive intelligence
- Clear roles and responsibilities

Total Cost to Serve

Costs within:

- Research & Development
- Procurement
- Manufacturing
- Purchase
- Contract support
- Quality
- Storage / shrinkage
- Logistics / delivery
- Post-sales support

Risk Assessment & Mitigation

- Supply chain interruption
- Purchase price
- Regulatory and compliance
- Demand and supply planning
- Inventory obsolescence
- Privacy and security
- Contract and legal

Actionable Metrics & Reporting

- Forward visibility
- Cross-functional accountability
- Understood metrics drivers
- Metrics to drive competitive intelligence
- Goals tied to vision and strategy
- Components to prevent gaming the metrics

Workforce Knowledge

- Talent and knowledge aligned to strategy
- Talent strategy measured by results, risk mitigation, and competitive intelligence
- All forms of knowledge utilized: employees, consultants, schools, associations, etc.
- Knowledge to mitigate future crises

GLOBAL ACROSS THE ENTIRE SUPPLY CHAIN

